

Gd]Y`d`Uhn`XYg; fUi Ybg. ? Ò`bYf`6Øf[Yf
nY][Yb`A]ggghÀbXY`Ui Z°

@YgYffYdcfhYf`VYf]W hYh`Ua` - "\$+ "&\$&) `ØVYf`XYb`XYgc`UhYb
Ni ghUbX`j`cb`Gd]Y`d`ÀhnYb`]b`? Ò`b!<i a Vc`Xh!; fYa VYf[`i bX
ZcfXYfh`ni f`A]hhY`i b[`Ui Z°



<i a Vc`Xh!; fYa VYf[ž`8Yi hgW`UbX`!`K Ug`hi`h`g]W`]a` `GhUXhhY`
<i a Vc`Xh!; fYa VYf[3`9]b`@YgYffYdcfhYfž`XYf`g]W`i a` `X]Y`6Y`Ub[Y
gY]bYf`BUW`VUfgW`UZh`_Øa` a Yfhž` \`Uh`X]Y`i bhfU[VUFYb`Ni ghÀbXY
XYf`Gd]Y`d`ÀhnY`Xcfh`Ubg`@]W`h[YVfUW`h`? U]`B`" `Ui`g`? Ò`b` \`Uh`Y]b
Y]bXfi W_gj`c`Yg` : chc`XYg`Gd]Y`d`UhnYg`Ub`XYf;]Y» YbYf`GhfU» Y
[YgW`]W`hž`XUg`XYb`hfcgh`cgYb`Ni ghUbX`XYg`5fYU`g`Xc`_i a Ybh]Yfh`
@Ui`h`9l`dfYgg`Yfk`YW`h`XYf`Gd]Y`d`Uhn`XYb`9]bXfi W_ž`k`Yb][
Y]b`UXYbX`ni`gY]bž`i`bX`_ØbbhY`k`c` \`Y]bY`Ui`ZZf]gW`YbXY`<UbX
[YVfUi`W`Yb"

⇒ a Yf`k`]YXYf`k`YfXYb`]b`XYf`GhUXh`X]Y`_f]h]gW`Yb`Gh]a` a Yb` `Ui`hž
X]Y`a`Y`f`5i`Za`Yf_gUa`_Y]h`Ui`Z`X]Y`Gd]Y`d`ÀhnY`ZcfXYfb`"6YgcbXYfg
XYf`Gd]Y`d`Uhn`]b`XYf`6i`f[Yb`UbXghfU» Y`ZÀ`h` \`Yf`]bg`5i` [Y"

5i g[YghUhhY'h'a]h'Y]bYf'H]gWk.hYbb]gd`UhhY`i bX`Y]bYf`GUbX_]ghYž
ZY\`h'Yg`]a`gWk a Yfn`]Wk`Ub`k Y]hYfYb`Gd]Y`[Yf`ÀhYb`cXYf
?`YhhYf[YfØghYb`"8]YgYf`Ni ghUbX`Àggh'g]Wk`bi f`U`g`hfUi f]]
VYgWk fY]VYbž`k]Y`Ui Wk`XYf`F YdcfhYf`]b`gY]bYa`6Yf]Wk`h`ZYgh\`À`h`

9]b`5i Zfi Z`ni f`A]h\]`ZY

I a`XYa`5b`]Y[Yb`a Y\`f; Y\`Øf`ni`j YfgWk UZZYbž`fi Zh?U]`B`"X]Y
6Øf[Yf]a`J YXY`XUni`Ui Zž: chc gž`J]XYcg`i bX`ϕZcfa Uh]cbYb
ØVYf`X]Y`Gd]Y`d`ÀhnY`b`]\fYf`I a [YVi b[`ni`gYbXYb`"8 Ug
9b[U[Ya`Ybh`XYf`5bk c\`bYf`_ØbbhY`XUni`VY]hfU[Ybž`X]Y
VYXfØW_YbXYb`; Y[YVYb\`Y]hYb`ni`ÀbXYfb`i bX`Ui Wk`X]Y
GhUXhj Yfk U`hi b[`ni`a`cV`]g]YfYb`

ϕ`Øb[ghYf`NY]h`\Uh`X]Y`GhUXhj Yfk U`hi b[`j`cb`?`Ø`b`i`a`ZUggYbXY
D`ÀbY`Ub[Y_ØbX][hž`X]Y`X]Y`Gd]Y`d`Uhn]bZfUghfi`_hi`f`VYhfYZZYb`"@Ui`h
Gd]Y[Y`gWk Y]bh`Yg`gc[Uf`6YghfYVi`b[Yb`ni`[YVYbž`XYb`6Y[f]ZZ
Gd]Y`d`Uhn`UVni`gWk UZZYb`"8]Yg`_ØbbhY`Y]bY`[Yk`U`h][Y`ÿ`bXYfi`b[
]a`GhUXh[YZØ[Y`a`]h`g]Wk`Vf]b[Yb`i`cV`XUg`X]Y`@Øgi`b[`ZØf`X]Y
a`UfcXYb`5b`U[Yb`]ghž`V`Y]Vh`UVni`k`UfhYb`

6Y]`XYf`Gdcfhj YfY]b][i b[`F`Ya`VYf[\`i`a`Vc`Xh[]Vh`Yg`k`Y]hYfY
ϕZcfa Uh]cbYb`ni`f`H\`Ya`Uh]_`i`bX`ni`f`J`YfVYggYfi`b[`XYf`Gdcfh!
i`bX`Gd]Y`Ub[YVchY`]b`XYf`F`Y[]cb`"9g`c\`bh`g]Wk`ž`X]Y`K`YVgY]hY`
gj [fYa`VYf[\`i`a`Vc`Xh`XY`ni`VYgi`Wk`Ybž`i`a`a`Y\`f`ØVYf`X]Y
j]Y`Yb`ϕ]h]Uh]j`Yb`ni`YfZU\`fYbž`X]Y`]b`XYb`GhUXhhY`]Yb`Ub[Yghc»`Yb
k`YfXYb`

<cZZYb`k]fž`XUgg`X]Y`Gh]a`a`Y`XYf`6Øf[Yf`[Y\`Øfh`k]fX`i`bX`g]Wk
VU`X`k]YXYf`YVYbX][Yž`Y]b`UXYbXY`Gd]Y`c`fhY`ZØf`i`bgYfY`?]bXYf`]b
<i`a`Vc`Xh!; fYa`VYf[`Yb`hk`]W_Y`b`"8 Ug`DchYbn]U`"]gh`XU`i`a`Ub
a`i`gg`bi`f`Y]b`[i`hYg`<`ÀbXWk`Yb`\`UVYb`i`bX`X]Y`f]Wk`h][Yb`GWk`f]hhY
gYhnYb`

8YhU]`g	
Cfh	<i`a`Vc`Xh!; fYa`VYf[ž`8Yi`hgWk`UbX

8YhU]`g	
E i Y`Yb	<ul style="list-style-type: none">• k k k "Yl dfYgg"XY• gj [fYa VYf[\i a Vc`Xh"XY• k k k "gd]Y[Y`"XY

6Ygi W\Yb`G]Y`i bg`Ui Z.`a Y]b!_cY`b"bYh